

#### Ensemble

Process, Strategy and Performance Management System

- Companies that need to succeed in today's business environment shall be prepared to face new realities. Globalization has removed country borders. Competition area is the whole world for companies...
- Competition actually takes place between processes of the companies rather than the companies themselves. Customers want results, employees desire competitive and rewarding business experience. Technology on the other hand, provides unparalleled opportunities that enable rapid growth. Succeeding in such an environment is only possible when companies focus on the processes as a strategic weapon. Those who cannot make their processes efficient and effective, those who cannot establish a process based management system are doomed to fall back in the competition and eventually vanish.



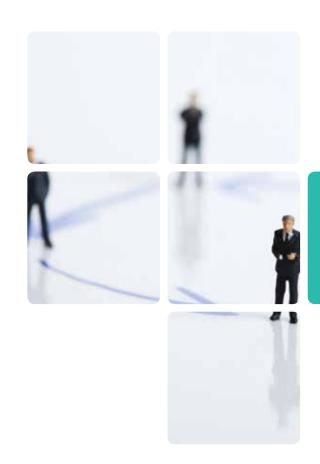


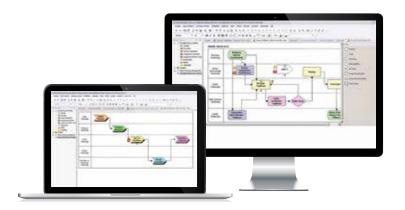
## Start improving your processes with Ensemble

#### Benefits provided by Ensemble Process Management System:

- Holistic view of ongoing operations enabling quick discovery of ineffective activities
- Documentation of works and transactions and clarifying duties and responsibilities
- Standardization and systematizing works
- Enabling inspection of efficiency, economy and compliance to the legislation of the works
- Creating a better management environment

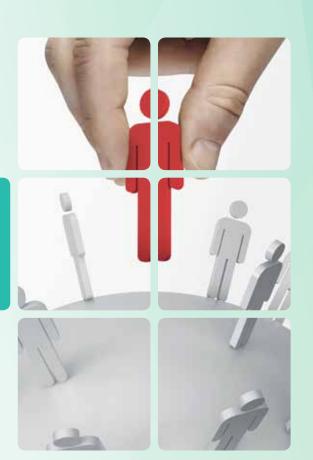
- Increasing improvement works and providing sustainability
- Discovering process interactions
- Increasing service quality
- Easy development of performance measurement system in the corporation
- Increasing in-house communication and interaction
- Creating an easily accessible education and knowledge base for the orientation of new employees















## Manage your business rather than business managing you

Don't miss evolving customer needs and expectations

Define all jobs in your corporation, evaluate them in line with the evolving customer needs and expectations, improve continuously and redesign when necessary. Create a participatory and interactive working environment while doing all these.

Process maps are required in understanding the way of doing jobs, correct use of resources, defining problematic areas in improving the process. Ensemble enables you to model all processes of your corporation with strong process mapping features.













## You can't improve without measuring

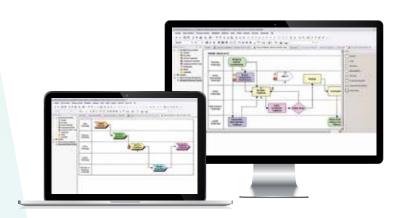
Process management for timely and high quality jobs

Hundreds of activities take place within your corporation every day. While some are done in time at high quality others are delayed, using up excess resources without quality. This second category contains the inefficiencies that waste your time and money every day and shall be eliminated on sight. First rule of eliminating inefficiencies is to inventory the activities and determine time and resource requirement for these activities.

#### Using Ensemble;

- You can define performance indicators for each process and activity,
- You can draw performance indicator data from corporate systems,
- Create actions for indicators that do not meet goals and determine deadlines and those responsible,
- With process based and department based indicator reports, you can monitor all indicators.











"Define,measure,improve"



## Discover your inefficient spots

Do you use your resources effectively?

In today's competitive conditions, lowering costs has become a very important goal for all companies. Many companies work on this. Unfortunately, some of these works do not yield more than layoffs or cutting overhead costs. Actually the way to ensure that cost reduction works are long term and sustainable is to increase operational efficiency. This requires working systematically and process focused on the methods of doing our jobs faster and more efficient.

On Ensemble, you can define resources used in each process and activity and conduct analyses drawing different reports on these resources.







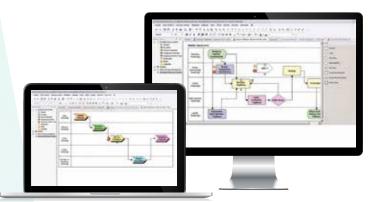


### Increase your performance

Easily monitor the corporation, department and individual performances through processes

- Performance Measurement and Monitoring System is developed to define Corporate performance indicators and to monitor and report at levels such as departments, regions, product groups, processes, etc.
- System contains an infrastructure where methods and approaches specific to the corporation can be applied to performance measurement and monitoring. Within this framework, the system can also be used to monitor and report indicators used for measuring performance of suppliers and even employees, along with the corporation performance indicators visually, qualitatively and quantitatively.
- After defining performance indicators in the system, processes can be linked and managed, if desired.
- Goal, alarm, warning and realization data for performance indicators can be input in several different methods, including manual input and formulas and corporate systems.











## Clarify duties and responsibilities

Place all employees to the big picture

Create duty definitions based on activities and processes, so that all employees know which duties are assigned to them in the processes. Thus clarify duties and responsibilities. Easily access, within a few clicks, to who does what job at which stage of the process.

#### Furthermore;

- Create a quick and easy orientation infrastructure by defining process and activity owners with models
- Clarify relations between processes and the organization (dress your corporate organization on processes)
- Create duty definitions quickly, easily and automatically through processes











"It's time to meet process based duty definition, rather than function based"

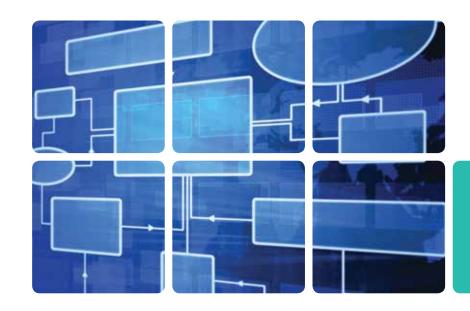


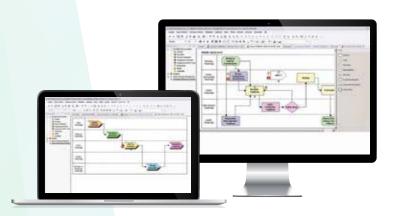
### Discover process interactions

Please customers and suppliers of your processes

Performance of your processes cannot be always connected to elements within the process. You will have to include in these studies processes that provide input to or use your output while measuring the performance of your processes and planning improvements.

- You can easily report your processes that receive or supply service by defining inputs and outputs of a process.
- Using reference process logic, you can use the same process in more than one model.









which department? Are they defined in your corporation?



### Analyze your processes

Analyze and improve your processes, increase customer satisfaction

Process analysis is defining essential factors of the processes such as input, output, source and cycle periods, determining performance indicators of these defined factors, performing time, labor and quality measurements and determining and monitoring the current situation.

By analyzing your processes;

- See interactions between processes more clearly,
- Determine relations between processes and organizations,
- Discover activities that add value and that do not,
- Determine processes that require restructuring,
- Increase efficiency and customer satisfaction,
- Monitor problems and actions,











# Sustainable process management

Just documenting processes is not enough

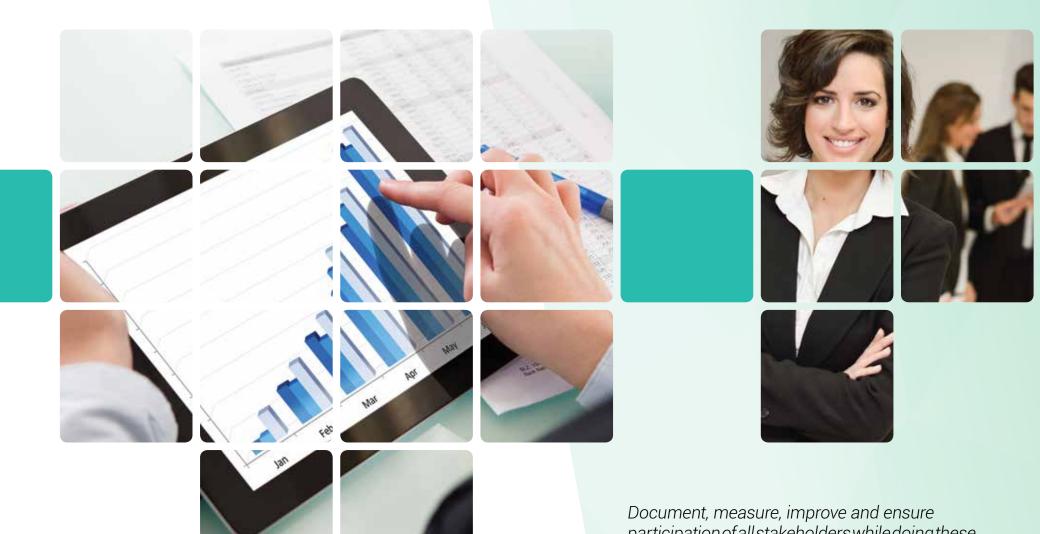
Sustainability is a must for success. One of the most frequent negative issues in process management is failure to generalize and internalize the terminology within the corporation after documenting the processes.

Ensemble has many features to avoid this situation. Prioritizing participation, Ensemble enables opinion contribution for each modelled process by users through portal, sending modelled processes to relevant users for control and approval and notifying process stakeholders when an amendment is made to the process after all these works.









Document, measure, improve and ensure participation of all stakeholders while doing these.

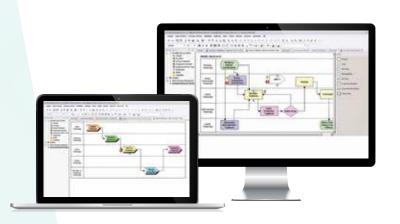


## Secure compliance with legislation

Don't let changes in legislation bother you

Define the legislation you are subject to, based on the industry you operate in while producing and supplying your goods and services. Reflect controls aimed at these to your processes, share and monitor. When legislation changes, make necessary changes to your system, policies, procedures, instructions and processes. Thus avoid legal penalties and sanctions that you may face and/or protect corporate image. Make sure that activities of your corporation and attitude and behavior of your employees are always in line and compliant with legislation, regulation and standards.









Legislationchanged, which processes are affected?

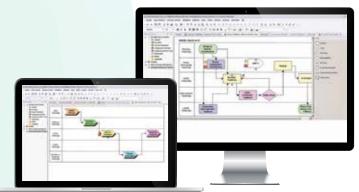


### Create your internal control environment

#### Define risks and checkpoints

Define risks related to your processes and controls of such risks. Evaluate your risks, determine and monitor your risk indicators. Create process based duty definitions, define capabilities required by the duties and determine training needs of your staff. Plan trainings that will equip them with required capabilities. Carry you internal control environment to a media that is sustainable and updateable. Monitor, inspect and report. Create an internal control environment in compliance with COSO framework.









Doyoucheckyourrisks?



#### EFQM perfection model

Process management for EFQM

Perfect corporations achieve and maintain high level of performance that meet or exceed the expectations of all its stakeholders. (\*) EFQM perfection model creates an evaluation framework for determining sustainable success. Implant leadership to the genes of your corporation. In order to achieve stable and continuously improving results, harmonize you processes with your strategic goals. Define and monitor measurable results for all your stakeholders.

(\*)Source:EFQMPerfectionModel2010-KALDER

- With its structure based on inputs and outputs, EFQM perfection model is based on establishing relations between both the criteria in the model and between approaches to applications specified in the details of these criteria.
- In the model, factors such as reflecting customer expectations to processes and consequently satisfying the customers and supporting all these with leadership are based on fundamental principles of Process Management.













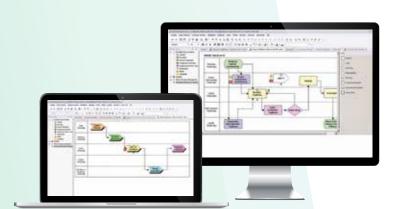


### Why Ensemble?

We see our customers as teammates.

- Total solution
- Strong functionality
- Integration with corporate systems
   Minimum total acquisition cost
- Strong support

- Short project term
- Minimum resource

















"Ourdynamicsupportteam is always there for you"



#### Your maestro, Ensemble

Let all your instruments tune in the same symphony

Corporations are like orchestras. Each department has its unique tone, its separate melody. Their sound is meaningless by themselves. It should work in harmony with all other instruments and know that it's in an ensemble. Everyone should know when and at what stage to enter, exactly what to do and each shall act accordingly.

Ensemble will enable you to gather all departments in your corporation like a maestro and direct towards a goal in harmony on a common platform. Ensemble;

- Creates unity of goal
- Enables definition of work flows
- Enables focusing on internal and external customers
- Increases the efficiency of relations within the corporation

- Systematizes performed works
- Assists in quickly adopting change
- Assists in developing strategies









#### Leader of its industry with strong references

Ensemble is the choice of leading corporations of Turkey for years

\*Some of references listed alphabetically















































































































































Read the QR code for other references.



- PETROCHEMICALS
- CHEMISTRY
- ENERGY
- AUTOMOTIVE
- AUTOMOTIVE SUPPLY INDUSTRY
- WHITE GOODS
- BANKING
- NATURAL GAS / ELECTRICITY
- FINANCE AND INSURANCE
- MACHINERY
- TEXTILE
- FOOD
- WOODWORKS AND FURNITURE
- TECHNICAL SERVICE
- GLASS, CERAMIC, EARTH
- EDUCATION
- WASTEWATER TREATMENT
- LOGISTICS AND TRANSPORTATION
- CEMENT
- AVIATION
- HOTELS, HOSPITALS, SHOPPING MALLS
- FACILITY MANAGEMENT
- TEXTILE AND RETAIL
- HEALTH
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- MINING
- CONSTRUCTION
- PACKAGING
- PRINT WORKS
- PRODUCTION
- SERVICE

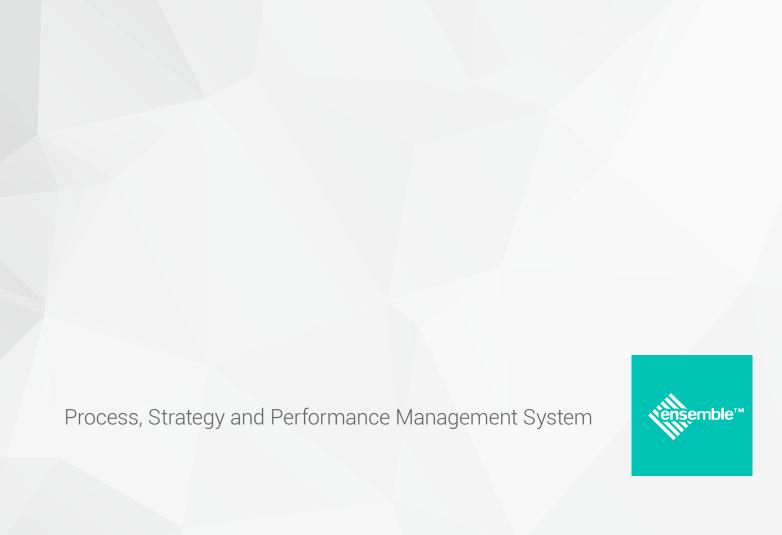
<sup>\*</sup> Logo sused are registered trade marks of respective companies.



# Ensemble Process, Strategy and Performance Management System

Process Architect, Process Modeler, Process Portal







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"Enterprise Software Maker Since 1998"

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