

DIGITAL NEWSLETTER

2nd Issue / 2019

(July 1st, 2019 - December 31st, 2019)

This is an Exclusive Newsletter, Published Twice in A Year Digitally
For Selected Partners, Customers, Enthusiasts, Followers and Friends of Bimser International

Interested In First Issue of This Newsletter?

Click <u>here</u> to read the first issue of this digital newsletter: (January 1st - June 30th, 2019)

OR request the PDF version via email at bimserint@bimserint.com

HAPPY NEW YEAR!



<u>ABOUT</u>

Bimser International is an enterprise software maker since 1998.

Based in New York, Bimser International is your trusted digital transformation partner.

Bimser is a Cloud ERP Acumatica Certified ISV, Microsoft Gold Certified ISV, SAP Certified ISV Partner and MYOB ISV partner. Bimser is active in Oracle and Sage ERP ecosystems as well. To learn more about Bimser International, click <u>here</u> to watch a short introductory video.

Here is the enterprise software product range of Bimser International:

- 1) BEAM: Enterprise Asset & Maintenance Management System
- 2) QDMS: Quality, Risk and Compliance Management System
- 3) eBA: Enterprise Content Management Platform
- 4) eBA: Contract Manager for Acumatica
- 5) <u>Ensemble: Business, Strategy and Performance Management</u> System

This is the link to official page of eBA: Electronic Business Process Automation Platform on **SAP** marketplace. You can click here

Click <u>here</u> to connect official website of Bimser International.

Click <u>here</u> to connect Bimser International 's super active YouTube Channel.





ON PREDICTIVE MAINTENANCE

BROADCASTING FROM NEW YORK and OHIO

07.10.2019



NEW YORK CITY, NY - Bimser International delivered another exciting webinar on predictive maintenance in the scope of smart manufacturing.

Bimser International's Managing Director Kevin (Kursad) Devecioglu and Presales Software Engineer Sam Wat presented predictive maintenance and enterprise asset management. Dr. David Siegel of Predictronics and Dr. Mo Abuali of iOT Co.



Company made presentations on predictive analytics and remote machine monitoring.

During the webinar, presenters shared benefits of **BEAM**: **Predictive Asset and Maintenance Management Software**.

To watch this webinar, please click <u>here</u>

BIMSER INTERNATIONAL EXHIBITED AT SWK TECHNOLOGIES'

EMPOWER CUSTOMER CONFERENCE MORRISTOWN, NEW JERSEY

07.17.2019



MORRISTOWN, NJ - Bimser International exhibited at EMPOWER:Customer Conference of SWK Technologies in Morristown, NJ.

Bimser International presented its products QDMS: Quality, Risk, Audit and

Compliance Management Software, BEAM: Enterprise Asset, Maintenance, Energy and Facility Management Software, eBA: Electronic Business Process Automation Platform and The Contract Manager Application powered by eBA.

Managing Director of Bimser International Kevin Kursad Devecioglu said " It was a great organization. I would like to congratulate Team SWK for putting together this amazing event. This conference was an important opportunity for us to connect customers of SWK directly and to interact with our colleagues at SWK. Looking forward to future Empower conferences. It is always a pleasure working with Team SWK as partners in North America."

The maker of "The Contract Manager powered by eBA: Electronic Business Process Automation Platform" solution partner Nacsoft Company attended the conference as well.





BIMSER INTERNATIONAL WAS AT MICROSOFT IAMCP MEETING WOODBRIDGE, NEW JERSEY 07.25.2019



WOODBRIDGE, NJ - Bimser International has been a Microsoft partner for many years. Thanks to this special partnership, Bimser International team members join Microsoft Partners Association IAMCP periodically.

Management of IAMCP's New Jersey Chapter had a wonderful surprise for this meeting. Academy Award Winner writer of the Hollywood movie BlacKkKlansman David Rabinowitz joined the meeting with his shiny Oscar. After the chapter meeting and networking, all the attendees had a chance to hold the original Oscar and to take picture with David Rabinowitz. (See pictures below)

Managing Director of Bimser International Kevin Kursad Devecioglu said "What a nice surprise! I enjoyed listening to David Rabinowitz's speech on his personal story and on the movie BlacKkKlansman. Having a chance to hold the original Oscar and taking a picture with the Oscar and Mr. Rabinowitz became the memory of this meeting. That was the best IAMCP meeting I have ever attended. I would like to congratulate the leadership of the New Jersey Chapter."





"THERE IS NOTHING BETTER THAN A GREAT PARTNERSHIP" BIMSER INTERNATIONAL MET WITH SOLUTION PARTNERS NEW YORK CITY , NEW YORK

07.26.2019

NEW YORK CITY, NY - There is nothing better than a great partnership.

Bimser International channel partners Integrated Data Technologies and Nacsoft visited Team Bimser International in New York City. (See pictures below)

During the meeting, Nacsoft delivered a training session on The Contract Management

(powered by eBA: Electronic Business Process Automation Platform). It was important to review benefits of paperless contract management supported by digital signatures to officiate contracts. In this digital age, The Contract Manager becomes an important option for companies that are looking for ways to have a paperless work environment.





LET'S TALK ABOUT V/R, A/R and 3D PRINTING FOR MANUFACTURING

BIMSER INTERNATIONAL MET WITH MANUFACTURERS AT HAUPPAUGE INDUSTRIAL ASSOCIATION OF LONG ISLAND HOLBROOK, NEW YORK

08.14.2019



HOLBROOK, NY - Bimser International organized and participated educational presentation of Manufacturing Committee of Hauppauge Industrial Association of Long

Island, New York (HIA-LI).

Future Tech Enterprise hosted this informative meeting at its futuristic solution center in Holbrook, New York. (See pictures below)

Cochairman of Manufacturing Committee of HIA-LI and Managing Director of Bimser International Kevin (Kursad) Devecioglu facilitated the meeting with his colleague cochairman Ron Loveland of Summit Safety. Mr. Devecioglu said " That was a very educational meeting for manufacturers of Long Island, New York. We filled the room with about 100 manufacturers and professionals of the region. I would like to thank Future Tech for hosting and for sharing educational information on 3D Printing, Augmented Reality, Virtual Reality and Automation."

To learn more about Manufacturing & International Trade Committee of HIA-LI, please click here.









SHALL WE DISCUSS STRATEGIC LEADERSHIP,

ESPECIALLY DIGITAL LEADERSHIP?

NEW YORK CITY, NEW YORK

09.02.2019

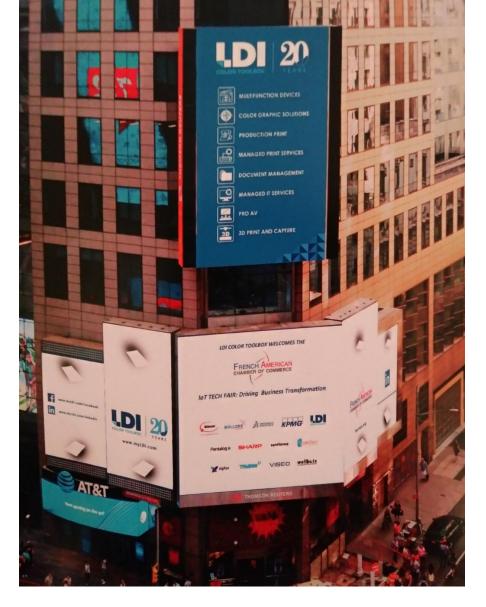


NEW YORK CITY, NY - Bimser International launched a campaign on leadership to emphasize the importance of leadership in the process of digital transformation. In this digital leadership series, messages are carefully crafted to point the importance of leadership at any organization.

Digital leadership means leading the company to adapt organization's systems, structure and culture to capture opportunities enabled by digital technologies.

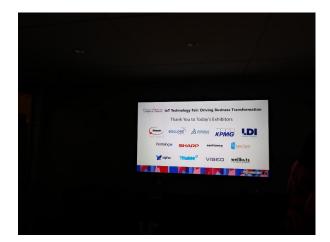
It is a change management in this digital age. It requires visionary digital leaders to make sure digital transformation journey continues towards the right direction with the total support of team members at the company.

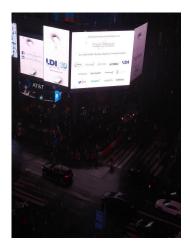
BIMSER INTERNATIONAL WAS
ON BILLBOARDS IN TIMES SQUARE
NEW YORK CITY, NEW YORK
09.12.2019



NEW YORK CITY, NY - Bimser International was on billboards in famous Times Square area of New York City. While thousands of people being in Times Square, logo of Bimser International got its place on billboards.(See pictures below)

Bimser International's Managing Director Kevin (Kursad) Devecioglu said " It was exciting to see logo of Bimser International in Times Square. As New York is the business hub of the U.S. and the world, communicating Bimser International and its benefits through billboards helped us increase awareness of our company and products. I would like to thank French-American Chamber of Commerce of New York and LDI for their support."





EXHIBITING AT IOT TRADE SHOW NEW YORK CITY, NEW YORK

09.12.2019



NEW YORK CITY, NY - French-American Chamber of Commerce of New York organized "loT Trade Show" at LDI in New York City.

Businesses and professionals joined this trade show to learn about the latest technologies. Bimser International presented predictive maintenance management and digital compliance management oriented enterprise software products at its booth. QDMS: Quality, Risk, Audit and Compliance Management Software and BEAM: Enterprise Asset, Maintenance, Energy, Field Service and Facility Management Software got a lot of attention.

(See pictures below)

New York business community and technology professionals showed interest in this great organization at the heart of New York City.









KERR CONSULTING & BIMSER INTERNATIONAL VISITED BIMSER GLOBAL HQ ISTANBUL

09.18.2019



ISTANBUL- There is nothing better than a great partnership.

Bimser International and Solution Partner Kerr Consulting visited Global HQ of Bimser in Istanbul Metro Area.

Team Kerr Consulting and Team Bimser International had a chance to have training sessions about cloud based new version of **eBA**: **Electronic Business Process Automation Platform**, which will be available towards the end of 2020. (See pictures below)





SAGE INTERNATIONAL JOINED SAGE INTACCT CONFERENCE LAS VEGAS, NEVADA 10.24.2019



LAS VEGAS, NV - There is nothing better than a great partnership.

Bimser International joined solution partner Kerr Consulting at Sage Intacct Advange Conference in Las Vegas, NV.

At Kerr Consulting's booth, attendees had a chance to learn about **eBA**: **Electronic Business Process Automation Platform** and **BEAM**: **Enterprise Asset**, **Maintenance**, **Facility**, **Field Service and Energy Management Software**.(See pictures below)





BIMSER INTERNATIONAL PERFORMED A WEBINAR on ISO 9001 COMPLIANCE IN A DIGITAL ENVIRONMENT BROADCASTING FROM NEW YORK CITY, NEW YORK 11.06.2019



NEW YORK CITY, NY - There is nothing better than a great partnership.

Bimser International and solution partner ISO 9001 consulting company Amrus Consulting delivered a webinar on ISO 9001 compliance in a digital environment with no need of paper.

Webinar program started with Mr. Alex Kwartiroff's educational presentation on ISO 9001 compliance. Afterwards Team Bimser International continued with a demonstration on how to comply with ISO 9001 on QDMS: Quality, Risk, Audit and Compliance Management Software.

Webinar ended with a live Q&A session.

To Watch this webinar, please click here

BIMSER INTERNATIONAL MADE A PRESENTATION ON DIGITAL TRANSFORMATION AT NASSAU-SUFFOLK WATER COMMISSIONERS' ASSOCIATION (NSWCA) CARLE PLACE, NEW YORK

11.18.2019



Nassau Suffolk Water Commissioners' Association



CARLE PLACE, NY - Team Bimser International met with water commissioners in Long Island Region of New York State.

Event took place in Carle Place town of Long Island. Water commissioners from Nassau and Suffolk Counties joined the meeting and enjoyed the presentation on digital transformation from Bimser International. Managing Director of Bimser International Kevin (Kursad) Devecioglu made a presentation about digital

transformation, loT in water systems management, predictive maintenance and digital compliance. Presentation ended with a Q&A session.

Mr. Devecioglu said "I found the event to be nicely organized by NSWCA. We had a chance to address questions from commissioners. Especially questions came regarding cloud computing, paperless compliance, wireless sensors that triggers predictive maintenance actions for pumps and wells. We look forward to educating private and public sector on digital transformation and digital change management at every chance we get."





AMRUS CONSULTING VISITED BIMSER INTERNATIONAL NEW YORK CITY , NEW YORK

11.15.2019



NEW YORK CITY, NY - There is nothing better than a great partnership.

ISO 9001 consulting company AmRus Consulting visited Bimser International in New York City.

ISO 9001 consultant Mr. Alex Kwartiroff had a training about QDMS: Quality, Risk, Audit and Compliance Management Software. (See picture above)

In addition; Team Bimser International and, Team Amrus Consulting recorded educational videos with regards to ISO 9001 compliance and complying it in a digital environment.

Here are some of the ISO 9001 Compliance related educational videos for your review:

1.How to Comply with ISO 9001 Digitally (Paperless): Documented information Requirement of ISO 9001

2.How to Comply with ISO 9001 Digitally (Paperless): Audit Requirement of ISO 9001

3.How to Comply with ISO 9001 Digitally (Paperless): Corrective Action/Nonconformity Requirement

4.How to Comply with ISO 9001 Digitally (Paperless): Training Requirement of ISO 9001

BIMSER INTERNATIONAL & ETG CONSULTING USA EXHIBITED AT COUNCIL OF INDUSTRY (COI) ANNUAL LUNCHEON POUGHKEEPSIE, NEW YORK

11.15.2019



POUGHKEEPSIE, NY - There is nothing better than a great partnership.

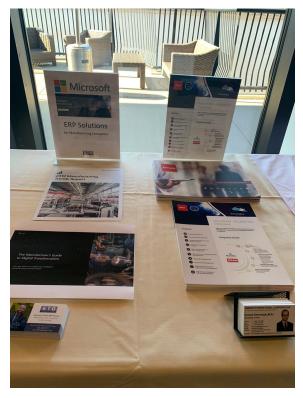
Bimser International and solution partner ETG Consulting USA exhibited at Council of Industry (COI) Annual Luncheon.

This was an opportunity for manufacturers of Hudson Valley to learn about Bimser International and ETG Consulting joint offerings especially Microsoft Dynamics 365 Finance and Operations ERP System along with QDMS: Quality, Risk, Audit and Compliance Management Software products. (See pictures above and below)

There were many manufacturers and professionals joined the luncheon that were from Hudson Valley area of New York.









BIMSER INTERNATIONAL DELIVERED A POWERFUL WEBINAR FOR ACUMATICA ASIA VARS BROADCASTING FROM NEW YORK CITY, NEW YORK





Acumatica Asia



NEW YORK CITY, NY - There is nothing better than a great partnership.

Bimser International performed a webinar for Acumatica Cloud ERP VARs, channel partners and customers in Asia. Team Bimser International was broadcasting from New York to Asia.

Team Bimser International presented QDMS: Quality, Risk, Audit and Compliance Management Software and BEAM: Enterprise Asset, Maintenance, Energy and Facility Management Software while both systems running independently (standalone) and integrateg with Acumatica Cloud ERP system.

During the Q&A part of the webinar, Team Bimser International addressed questions coming from attendees.

If you would like to watch the recording of this webinar, please click <u>here</u>.

BIMSER INTERNATIONAL AND MYOB ANNOUNCE NEW PARTNERSHIP IN AUSTRALIA AND NEW ZEALAND NEW YORK CITY, NEW YORK

11.22.2019







NEW YORK CITY, NY - There is nothing better than a great partnership.

Bimser International partners with MYOB to expand its international operations into Australia and New Zealand.

QDMS: Quality, Risk, Audit and Compliance Management Software, BEAM: Enterprise Asset, Predictive Maintenance, Energy and Facility Management Software and eBA: The Contract Manager for MYOB software products will be available in this new marketplace.

Managing Director of Bimser International Kevin (Kursad) Devecioglu said "We are excited. Two great companies are partnering to offer the best business software products together in Australia and New Zealand."

ISV Partner Manager of MYOB, Carl Brooks said "I am really delighted that Bimser has joined our MYOB Advanced eco system, they too share our connected business vision and I look forward to their solutions becoming validated for our SAAS ERP, MYOB Advanced. The eBA solution for MYOB Advanced will help our clients bridge the gap between their structured data in MYOB Advanced and related unstructured data which will help MYOB Advanced customers better manage that endlessly growing data repository efficiently"

BIMSER INTERNATIONAL DELIVERED

A WEBINAR on PREVENTIVE MAINTENANCE

IN THE SCOPE OF DIGITAL TRANSFORMATION

BROADCASTING FROM NEW YORK & ILLINOIS

12.11.2019



NEW YORK CITY, NY - There is nothing better than a great partnership.

Digital transformation is a popular subject in this digital age. Thus Bimser International put together a panel of expert speakers on the digital transformation.

In addition to Team Bimser International, Temboo on IoT, ETG Consulting on ERP and VR Masters on Mixed Virtual Reality joined the panel.

Team Bimser International presented preventive maintenance in the scope of digital transformation and how to adapt digital changed in the competitive marketplace. **BEAM: Enterprise Asset, Maintenance, Energy, Field Service and Facility Management Software** was presented.

If you would like to watch the recording of this webinar, please click here.

MANAGING DIRECTOR OF BIMSER INTERNATIONAL
GOT RECOGNIZED AS AN HONOREE BY HIA-LI
SMITHTOWN, NEW YORK

12.12.2019



SMITHTOWN, NY - There is nothing better than being recognized.

Managing Director of Bimser International Corporation Kevin (Kursad) Devecioglu got recognized by Hauppauge Industrial Association of Long, New York (HIA-LI) for his services to manufacturing community in Long Island as co-chairman of Manufacturing/International Trade Committee of HIA-LI

At the event of HIA-LI annual luncheon, board members of HIA-LI presented a certificate of recognition to Kevin (Kursad) Devecioglu along with cochairman Ron Loveland of Summit Safety Company.

HIA-LI President & CEO Terri Alessi - Miceli said " It was Margaret Mead who once said, "Never underestimate the power of a few committed passionate people. It is the thing that can change the world." Our honorees are a fine example of that. Whether they have partnered with the community to carry out initiatives critical to the survival and growth of Long Island Business or helped develop HIA-LI committee projects that impact a certain industry - they are all exceptional leaders.

During his speech, Mr. Devecioglu said "I am honored for this recognition. Thank you HIA-LI and thank you Bimser International. We are in changing times. First time in U.S. history, American manufacturers are hiring more employees with college degrees. This shift is happening because of digital evolution in the marketplace and increasing importance of technology. It is time for digital transformation and as Manufacturing Committee, we will continue to facilitate educational events for manufacturers of Long Island, New York."

Many manufacturers and professionals attended annual luncheon at Stonebridge Country Club in Smithtown, New York.

To watch the recording of Mr. Devecioglu's brief speech, please click here

















ARE YOU READY FOR 2020? BIMSER INTERNATIONAL AT MANUFACTURING COMMITTEE OF HIA-LI MELVILLE, NEW YORK 12.13.2019



MELVILLE, NY - Co-chairman of HIA-LI Manufacturing Committee and Managing Director of Bimser International Kevin (Kursad) Devecioglu organized the last committee meeting of 2019. (More to come in 2020!)

Marcum LLP hosted this committee meeting at its building in Melville. The subject of the committee meeting was "Are You Ready for 2020?". The panel of experts presented educational information to help manufacturers and professionals of Long Island to get ready for 2020. (See pictures below)

Marcum presented latest news about taxation and government grants. Amrus Consulting presented fundamentals of ISO 9001 and How to comply with ISO 9001 digitally with QDMS: Quality. Risk, Audit and Compliance Management Software. ETG Consulting USA presented insights on intelligent manufacturing and finally Tech Works Consulting shared educational information on fundamentals of Cyber Security.

Cochairman of Manufacturing Committee of HIA-LI and Managing Director of Bimser International Kevin (Kursad) Devecioglu was the moderator of the meeting.

To learn more about Manufacturing & International Trade Committee of HIA-LI, please click <u>here</u>.



(From Left: Mr. Chris Coluccio from Tech Works Consulting, Mr. Ron Loveland from Summit Safety & Efficiency/Co-chairman of Manufacturing Committee, Mr. Alex Kwartiroff from Amrus ISO Consulting, Mr. Kevin (Kursad) Devecioglu from Bimser International Corporation/Co-chairman of Manufacturing Committee & Moderator of the event, Mr. Umut Altinay from ETG Consulting USA.)











BIMSER INTERNATIONAL AND NEW PARTNERSHIPS

Partner Network is Growing Strong Globally



myob &





































TO BE CONTINUED...

NEW PRODUCT RELEASE

QUALITY CONTROL MANAGER APPLICATION

Powered By eBA: Electronic Business Process Automation Platform

FOR SMART COMPANIES



NEW YORK CITY, NY - Quality Control Manager Application powered by eBA has been released to help manufacturers and distributors digitize and automate quality control operations based on company specific quality control tasks for continuous improvement.

This application is running on powerful **eBA**: **Electronic Business Process Automation Platform.**

While solution is designed to run independently, it is also integrated with Acumatica Cloud ERP product.

Click <u>here</u> to watch a brief video as an independent solution.

Click here to watch a brief video for Acumatica Cloud ERP.

NEW PRODUCT VIDEO FLEET MAINTENANCE MANAGEMENT WITH BEAM

Let's watch and learn



ITS YOUTUBE CHANNEL

It is time to subscribe NOW!



Subscribe our YouTube Channel to get the latest videos from experts on following popular subjects:

- Digital Transformation
- Manufacturing 4.0
- Automation

- Cloud Technology
- Predictive Maintenance Management

EDUCATIONAL PRESALES SOFTWARE ENGINEERING INTERNSHIP PROGRAM AT BIMSER INTERNATIONAL NEW YORK CITY, NEW YORK



NEW YORK CITY, NY - Thank you for your applications!

Educational internship program received a lot of interest among university students and recent graduates in computer science and computer engineering departments. While duration of the program is two months, interns are under strict supervision based on educational program.

To apply, please send us your resume at hr@bimserint.com







COMING UP in 2020... SWK CUSTOMER CONFERENCE



MEET US AT THE CONFERENCE OF SWK TECHNOLOGIES

On February 27th 2020 in Del Mar, California

Click here for more information.

COMING UP in 2020... EXECUTIVE WEBINAR



REGISTER



How to Guarantee Regulatory Compliance and Maximize Customer Retention & Satisfaction with QDMS (Quality Management Software)

Wed, Jan 15, 2020 2:00 PM - 3:00 PM EST

REGISTER

EXECUTIVE WEBINAR

How to comply with ISO 9001, SQF, BRC, AS9100, FDA, HIPAA and more <u>Digitally</u> with no paper in this digital age.

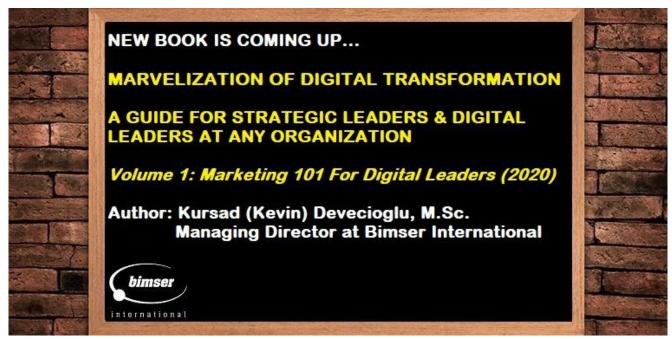
Click here to register now!

- When: January 15th 2020 at 02:00 pm (Eastern)
- Where: Online. You can connect from anywhere.
- Registration: Click <u>here</u> for registration.

REGISTER

COMING UP in 2020... NEW DIGITAL BOOK





To pre-order this transformative book, please email to kdeveci@bimserint.com

ENTERPRISE SOFTWARE PRODUCT RANGE OF BIMSER INTERNATIONAL FOR DIGITAL TRANSFORMATION



QUALITY, RISK, AUDIT & COMPLIANCE MANAGEMENT



Do you comply with any quality or management standards? Such as ISO 9001, SQF, BRC, AS9100, FDA, HIPAA, ISO 14001, ISO 22000 and so on?

If your answer is yes, QDMS is ready for you to comply with any quality or management standard in a digital environment with no need of paper.



ASSET & MAINTENANCE MANAGEMENT



Do you need to manage your machinery, equipment, units, spare parts and daily maintenance operations (Periodic, Preventive, Predictive Maintenance) at your facility/plant/mill/factory?

If you do, you can benefit from <u>BEAM:</u>
<u>Asset, Maintenance, Facility and Energy</u>
<u>Management Software</u> in order to
manage your assets and maintenance
operations effectively.

You can use BEAM on laptop, smartphone and tablets while optionally integrated with your ERP, MES, CRM or other current systems at your company.



DIGITIZING YOUR PAPER-BASED BUSINESS PROCESSES & FORMS

Do you have paper-based forms that you fill for every-day operations such as Standard Operating Procedure (SOP) forms, Quality Control forms, Quality Inspection forms, Quality Audit forms, Shipping forms, Performance forms, Gauge-Check forms and so on?



If you do, let us digitize your forms on eBA: Electronic Business Process Automation Platform!

You can use your digitized forms on laptop, smartphone and tablets while optionally integrated with your ERP, MES, CRM or other current systems at your company.





Contact us to ask your questions and schedule a FREE & NO OBLIGATION Demo Session

Phone: (646) 722 - 3890

CONTACT US

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